



SUNBELT[®] INDIANA BUSINESS RESOURCE

Sunbelt Indiana Business Resource is Indiana's largest and most experienced business intermediary that serves buyers and sellers of small and mid-market businesses.

Founded in 1981, it is part of the Sunbelt Network, the global leading network of business brokers and professionals in mergers and acquisition.

In addition to helping people buy and sell businesses, Sunbelt Indiana Business Resource offers professional business valuation, equipment appraisal, new franchises and hotel divestiture services. Buyers are exposed to more than 150 Indiana businesses available for acquisition, more than 10,000 businesses nationally and more than 50 franchisors seeking to expand in Indiana.

Ralana D. Abraham Business Intermediary

As a Business Intermediary with *Sunbelt Indiana Business Resource*, Ralana comes to the table with over ten years of experience in the Business Brokerage industry. Ralana specializes in marketing small and middle-market businesses in the Midwest marketplace.



Ralana's comprehensive knowledge and experience in the business sales process, from Listing to Closing of a business transaction, enable her to uniquely offer a value-added resource to both Buyers and Sellers alike. As an experienced Business Intermediary, she understands the process and can offer her expertise in navigating the intricacies of a business transaction, facilitating the listing, marketing the business, making and/or receiving offers, due diligence, documentation or closing the deal.

Having grown up in a family-owned business, Ralana understands the unique challenges that a business owner or someone looking to own their own business faces when planning for the future.

Ralana earned her Bachelor of Arts degree in Political Science and History from Ball State University in 1996 and a Certification as a Business Intermediary through the International Business Brokers Association in 2008.

Done Deals:

- Nightclub—Northwest Indy
- Broadripple Bar
- Childcare Center—North Indy
- Chip Distributor—Central IN
- Liquor Store—Indy
- Hair Salon—Northside Indy
- Bar & Grill—Southside Indy
- Hair Salon—Hamilton Co.
- Dry Cleaners—Carmel, IN
- Upscale Restaurant—Broadripple
- Hair Salon—Northside Indy
- Awards & Trophies—North Indy

IBBA INTERNATIONAL
BUSINESS BROKERS
ASSOCIATION, INC.®

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